



CAPABILITY STATEMENT

WHO WE ARE: Reliable Care LLC (RCLLC) is a Supplier of Medical Equipment and Supplies to Federal, State and Local Agencies including Commercial Clients, Hospital Systems and Consumers. For over twenty-three Years, RCLLC has supported the DHA & Tricare by providing over 5,000 units of medical equipment and supplies to more than 300 Active-duty military personnel, Veterans and their families within the 18 states of the Tricare Eastern Region and the District of Columbia. RCLLC has supplied over 66,130 units of medical equipment and supplies to more than 500 Medicare, Medicaid, Maryland Managed Care Organizations (MCOs) and other Commercial Insurance beneficiaries in four states including the District of Columbia. Additionally, RCLLC has contracts with Maryland State Police (Aviation Command) & Anne Arundel County Aging and Disabilities for medical equipment. RCLLC has built strong relationships with three of the industry's leading manufacturers including McKesson Industries, Medline and Golden Technologies.	OUR CLIENTS: FEDERAL: Defense Health Agency - TRICARE Center for Medicare & Medicaid - CMS Veterans Administration – DC Prosthetics Dept STATE OF MARYLAND: Maryland Dept Of Police – Aviation Command Maryland Medicaid Maryland Managed Care (MCO's) -Wellpoint (Formerly Amerigroup) ANNE ARUNDEL COUNTY (MD) – Aging & Disabilities HOSPITAL – Children's National Hospital (DC) COMMERCIAL – BlueCross BlueShield (BCBS), United HealthCare (UHC)
CORE COMPETENCIES ○ Create a Customer-Friendly process to conduct business with the Customer by making it easier for the Customer to obtain the goods and services they require. ○ Drive growth in savings and increase customer service to the Customer by providing ways to drive additional savings. ○ Assist Customer focus on higher value activities by reducing the amount of touches that occur with low value and low risk transactions so as to enable the Customer focus on high value and high risk transactions. ○ Reduce time by simplifying the procurement process while ensuring compliance with the Customer's policies & procedures.	
PAST PERFORMANCE ○ Over Eighty Percent (80%) of our annual revenue comes from recurring orders from satisfied clients. ○ Maryland State Police Aviation Command – Infusion Pumps & Accessories (Contract#BPM041834) ○ Anne Arundel County Dept of Aging & Disabilities – Durable Medical Equipment (Contract#SSF2400037) ○ Tricare – Professional Ancillary Agreement – 02_10_2004 rev 02_16_2005 ○ CMS – DMEPOS Provider – (Contract#4558-980001) ○ Maryland Medicaid – DME Provider (Contract#4002-504-00) ○ WELLPOINT – DME Provider (Contract#13046) ○ CAREFIRST BCBS – DME Provider (Contract#7200001)	

DIFFERENTIATORS

- Located within proximity to governmental agencies in the DMV area
- Highly Skilled Employees with Licenses (Registered Nurses/Licensed Practical Nurses)
- Onboarding training for employees
- Key Personnel & Subject Matter Experts (SMEs) on Staff with relevant competent experience in delivering value to clients
- RCLLC's employees have Average of 11 years working experience with RCLLC
- Quality Assurance processes that rectify issues found in service delivery that add value to the customer experience
- 99% On-time delivery on customer products and on-budget
- Achieved reputation for trust, responsiveness, flexibility and agility
- Woman Owned Small Business

COMPANY DATA

- **FEIN:** 522361369
- **UNIQUE ENTITY ID:** VQP2YRCLEW18
- **CAGE Code:** 7TUS6
- **SOCIOECONOMIC:** WOSB, MBE, SBR
- **Years In Business:** 24 Years
- **NAICS:** 423450, 425120, 532283, 446199
- **PSC CODES:** 6515, 6530, 6532, 6545
- **INSURED & BONDED**
- **ACCREDITED**
- **COMMODITIES CODES:** 42000000, 42182200, 42192200, 42210000, 42211608, 42231500, 42231800, 42241500, 42241503, 42182000, 42181600, 42191800, 42192400, 42211500, 42211600, 42220000, 42240000, 42310000

We accept purchase cards & credit orders. No job too small.

Please, submit Requests For (Proposals or Quotes) via email: Info@reliablecarellc.com

Thank -You!

POINT OF CONTACT:

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PARTNERS

